

# MEMBERSHIP FEES

## BIBLIOGRAPHIC SERVICES FEES

There are three tiers of bibliographic service support, with three different cataloging types within SHARE: Cataloging, Barcoding A, and Barcoding B.

Since the beginning of the program in 2013, the price of original cataloging has remained at \$10 per item, with the addition of a lower fee for express cataloging, the \$3 Bib program. These fees have never been increased and are only covering a small portion of the bibliographic services costs.

In addition, the Barcoding A program is also not equitable to all members. There is a benefit of a flat fee for some libraries, but often the amount of items sent is not reflective of the time cost for cataloging those items.

This proposal seeks to address both issues.

## Barcoding A – Prepay Program

The Barcoding A fee is currently 14% of the total collection budget, minus \$100, which is the assumed amount of cataloging that is embedded in each member library SHARE fee, with a minimum charge of \$100. The analysis found that the fee algorithm is not adequate. The revenue generated from this program was \$24,685.20, but a time cost of \$37,530.00. It is also not equitable, with some libraries overpaying and that would benefit from changing to the peruse model and some libraries that are paying much less than the assumed time cost of the items that are sent in.

Instead of unlimited cataloging, the Barcoding A program will be retired, with a replacement cataloging and barcoding bundle system, the Prepay program, with a tiered fee scale for items sent:

| Items   | Cost       |
|---------|------------|
| 1-99    | \$500.00   |
| 100-199 | \$1,500.00 |
| 200-299 | \$2,500.00 |
| 300-399 | \$3,500.00 |
| 400-499 | \$4,500.00 |
| 500+    | \$5,500.00 |

This fee will be assessed in July of each year. If the Prepay library goes above their estimated tier, they will have the option to be billed per item or at the next highest tier. Their selection would be billed at the next quarterly billing cycle.

PROPOSAL 1

### Barcoding B – Pay As You Go Program

The second suggested change would be to increase the bibliographic services fee charged to Barcoding B, now Pay As You Go libraries gradually over the next three years, to offset the cost of a portion of SHARE costs. This is for both original cataloging and express cataloging, which was previously called the \$3 Bib program.

| Fiscal Year | Original Cataloging | Express Cataloging |  |  |
|-------------|---------------------|--------------------|--|--|
| FY2025      | \$12                | \$4                |  |  |
| FY2026      | \$14                | \$4                |  |  |
| FY2027      | \$15                | \$5                |  |  |

After analyzing comparative data, these costs are still minimal in comparison with commercial cataloging services or the cost associated with hiring a trained cataloger. This has the potential to generate an additional \$55K-65K per year.

#### Collection Migration

Lastly, there has been interest in more full-service collection migration for potential new members. This will also be based on a tiered system for barcoding, with retrocon cataloging already covered under the existing implementation fee.

| Collection | Cost    | Collection | Cost     | Collection | Cost     |
|------------|---------|------------|----------|------------|----------|
| 1000       | \$625   | 11000      | \$6,875  | 21000      | \$13,125 |
| 2000       | \$1,250 | 12000      | \$7,500  | 22000      | \$13,750 |
| 3000       | \$1,875 | 13000      | \$8,125  | 23000      | \$14,375 |
| 4000       | \$2,500 | 14000      | \$8,750  | 24000      | \$15,000 |
| 5000       | \$3,125 | 15000      | \$9,375  | 25000      | \$15,625 |
| 6000       | \$3,750 | 16000      | \$10,000 | 26000      | \$16,250 |
| 7000       | \$4,375 | 17000      | \$10,625 | 27000      | \$16,875 |
| 8000       | \$5,000 | 18000      | \$11,250 | 28000      | \$17,500 |
| 9000       | \$5,625 | 19000      | \$11,875 | 29000      | \$18,125 |
| 10000      | \$6,250 | 20000      | \$12,500 | 30000      | \$18,750 |

For collections over 30,000 items, the cost will be determined via quote after review of staff resources.

PROPOSAL 2